



...to see the forest

## 3 days to success

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Tree Logic, Inc. is owned and operated by Della Coffelt and Luther Huffman. With our 19 associates we represent a combined total of over 100 years in distribution and distribution software. We have experience in Supply Chain Management, Software Integration, Consulting, Support, Training, and various software languages just to name a few.

We are honored to be working with leading distributors and we offer this program to help companies such as yours achieve maximum efficiency while at the same time not stretching your IT budget to the breaking point.

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SX.e Character to GUI conversion

We will cover the differences between character and GUI and make sure that you can take advantage of the features of GUI. This is an ideal class for hands on learning and guaranteed to help jump start your conversion. You will find that 3 days is all some users need to become proficient in GUI.

SX.e GUI administrator

Are you taking full advantage of the profiles? Did you just convert the character security to GUI without realizing you have more options? This class is focused around the administrator which is often the person providing help as well so it provides not only training but a Q&A session.

SX.e Order Entry (Sales, Counter)

Is everyone taking advantage of GUI with the exception of one department? If sales and your counter stay in character they are missing out on some great features that are available only in

GUI. This class focuses on just this area of your business and is designed to help them convert easily from character to GUI and also determine which GUI features will work best for them.

#### SX.e Accounting

So much of the time additional training is focused on order entry and purchasing and the accounting department is often times missed and the only training they received was at go live. In 3 days we will spend quality time with the accounting department and streamline their processes, answer questions and help solve issues. Ask us about changing your fiscal year.

#### SX.e Balancing

SX.e has tools to help with keeping everything in balance, but sometimes just looking at the report isn't enough. You need to be able to get to the root cause of the out of balance condition. What we will do is train you on how to figure out the root cause and then fix it and what you need to do to keep it from happening again.

#### SX.e Purchasing

Purchasing is such a vital part of your business and there are so many options available. For 3 days we will focus just on purchasing but more than that making sure your buyers understand how each feature works, the pros and cons and even sit with them to analyze the best way to buy specific product lines. We make sure they know now only the basics but also the advanced options all focused around your business and inventory needs.

#### Modification review

How many modifications can you eliminate? How many are not working exactly as you need but you're not sure how to make them better. Do you need a new modification designed?

#### Efficiency training

Are there departments that could benefit from an efficiency analysis? Are your users using the short cuts available in GUI? How much paper could you eliminate? Are there processes that take 10 minutes that we could reduce to 2? Department by department we will train focused around efficiency.

#### SXe and TWL Interfacing

From the receiving and picking processes right down to the hardware in your hands, we'll train, trouble shoot, and make sure that you get the most for your TWL dollar. Topics include: Automated Print jobs, Order Manager/Auto-drops, understanding WLIT, and inventory control (including counting, ranking and balancing).

#### Warehousing

Even if you are not using TWL, there are efficiencies you can gain with training and warehouse analysis.

#### Cleaning house

When was the last time you cleaned up your non-stocks or directs or even looked at ICEU? How about your open orders and purchase orders? We'll teach you quick ways to do the research, and clean up records to make auditing easier before or after your yearend audit. We'll even help you with the research.

#### Better Purchasing

Purchasing can often mean the difference between a good year and a bad one and while there are several theories out there, we don't subscribe to any particular one. What we will do is spend 3 days with purchasing to make absolutely sure they know how the system works, why it calculates the way it does and how to manipulate it to your advantage.

#### Documentation

Does the lack of documentation frustrate you? Is the documentation too generic? For the same price as a 3 day visit, we'll spend a day to get to know your processes and then provide you documentation for a specific topic such as Value Add or Service Warranty. While it generally takes longer than 3 days to actually produce the documentation, you will still pay the flat amount. The only thing we require is that it is limited to specific topics. The documentation is designed to include concepts, terms and step by step instructions.

#### Programming

Tired of paying for someone to run a basic Q&D? Do you have someone that has had some programming training but not in Progress or with Sx.e? Do you have a staff of programmers that haven't learned the Graphical tools?

#### Hyperion

From A to Z, make the most of this fabulous tool.